

Australian Opportunities



Overview

Knapheide Manufacturing is looking for partner(s) in Australia to mount and upfit our truck bodies and support our local Australian customers.

About Knapheide

The Knapheide Manufacturing Company is a full-service commercial vehicle body manufacturer that provides products and services aimed at creating customer value. Established in Quincy, IL, USA over 160 years ago in 1848, we have been a proud part of the automotive industry from the very beginning. Starting with wagons, we then moved into cabs and bodies for the Ford Model-T, and then evolved into bodies as tools for a multitude of trades. With a firm foundation in the past Knapheide moves full-throttle into the future with vehicle bodies catering to the specific needs of end-users. We are committed to providing our immense distribution network with the product they need when and where they need it.

Our web site can be viewed at: www.knapheide.com

Opportunity

Knapheide has two major initiatives for the Australian market and in both cases we need to have a partner to help support that market.

The first opportunity is a customer of ours called 1-800-GOT-JUNK. They have expanded their operations into Australia in the cities of Sydney, Melbourne, and Brisbane. They also have intentions to move to the West Coast in the future.



Their Australian web site is: http://www.1800gotjunk.com.au/au_en/

They have a common body that is used across all of their operations worldwide. We are looking for a partner that can receive our bodies, install the body and components on the

specified chassis (Isuzu NPR in this case), and deliver the body to the customer. We also need help supporting the customer once the trucks are in the field. We would need someone to perform any warranty work or purchased upgrades to the units.

The second opportunity is in support of our industrial products. We have a lot of mining and drilling customers that have worldwide operations including Australia. Knapheide makes a variety of products for this market including lube, mechanics, and water trucks.



These customers are located on both the East and West Coasts so we are interested in finding a partner on both coasts to install these bodies. These will require a more detailed integration with hydraulics and PTOs.

For anyone interested in partnering with Knapheide in one or both of these initiatives, please contact us in one of the following ways:

The Knapheide Manufacturing Company
Attn: Chris Weiss – Vice President of Engineering
cweiss@knapheide.com
Cell phone: +1 (217) 316-6375